

# Firm58

Maximize Trading Profits with Firm58 Financial Management

Ignite Firm58 Solutions helps capital markets increase revenue, reduce risk and improve operational efficiency. The Firm58 trade operations platform helps manage billing, payments, compensation, positions, and client commission agreements across asset classes, including equities, futures, options, foreign exchange, and fixed income.

## INCREASE PROFITABILITY

## DECREASE REGULATORY RISK

## IMPROVE OPERATIONAL EFFICIENCY

### Today's Challenge

- Trading markets are facing margin pressure as volumes grow and commissions and other fees erode. Firms that aren't able to minimize trading costs are struggling, and the industry is experiencing consolidation
- Firms can no longer review profitability and compliance on trading patterns once a month, it is simply too late, and more nimble competitors squeeze higher margins and grow their trading volumes
- Going forward, the most successful firms will leverage large-scale data volumes and innovative technology to manage trading profit analysis intelligently.

### Ignite Firm58 Solutions

Firm58 provides the most reliable, automated, and cost-effective solution to optimize trading profitability at any scale.

- Seamlessly integrate trading and client data sources
- Automatically rate every trade based on the needs of the business
- Provide automatic billing
- Assess profitability across asset classes and customers
- Incorporate compliance monitoring



# Improve profitability and compliance with powerful insights and secure systems.

## WHY IGNITE FIRM58 SOLUTIONS?

The Firm58 platform automates middle and back-office processes across asset classes to provide insight into daily profitability, increase operational efficiency, and protect revenue. Unlike point solutions that solve narrow business challenges or expensive legacy systems, Firm58's automated solutions address post-trade complexity, yet are cost-efficient and easy to deploy.

### **Get Insights & Improve Profitability**

Firm58's system includes powerful reporting and analytics, which provide value insight across the business to help firms become profitable as possible.

### **Stay Compliant and Secure**

In order to ensure the integrity of our systems and procedures, Firm58 is compliance audited with more than 14 market-access compliance tests (15C-3 requirements) run daily and more than 1.1 billion transactions contracted. Our secure post-trade platform is scalable for both large and small capital market firms.

### **Access from Anywhere**

Firm58 offers convenient access on standard web browsers (Firefox, Google Chrome, Microsoft Internet Explorer, Safari), and delivers regular feature enhancements through Firm58's Software-as-a-Service (SaaS) platform.

## FEATURES AND BENEFITS

### **More granular profit/expense analysis**

Firm58's software offers in-depth analytics to drive better decision-making, leading to increased profitability. This includes the ability to verify monthly execution invoices and other features, down to measuring effectiveness of a specific region, desk or even trader, and the profitability of each client.

### **Better Compliance & Surveillance**

Firm58 provides daily online coordination and review of trading regulatory activity to ensure firms are meeting growing requirements, as well as tracks and manages trades and creates an audit trail to reduce firm risk.

### **Transparent Billing & Payments**

Firm58's billing solution offers daily visibility into revenue streams and shortens the billing cycle, resulting in improved transparency, more satisfied customers and faster payments.

### **Simplify CSA/Soft Dollar Programs**

Firm58's solution automates accounting processes for soft dollar programs, payment requests, and payment reporting. Transparency enhances customer satisfaction and improves royalties.

## SMARTER SOLUTIONS

Firm58 offers a range of solutions for brokerages, dealers, execution venues, and trading firms. Our easy-to-deploy and cost-effective software simplifies the complexities that arise from having to monitor multiple execution venues, fees, commissions, and compliance. Our automated systems help improve post-trade infrastructure to maximize revenues while minimizing costs, helping lead capital markets firms drive improved business performance under rapidly changing market conditions.

### **Billing and Revenue Management**

Have daily visibility into revenue streams and shorten the billing cycle, resulting in improved transparency, more satisfied customers, and faster payments.

### **Profit/Expense Analysis**

Our software offers in-depth analytics to drive better decision-making, leading to increased profitability. This includes the ability to verify monthly execution invoices and other features, down to measuring effectiveness of a specific region, desk or even trader, and the profitability of each client.

### **CSA-Soft Dollar Program**

Our product automates accounting processes for soft dollar programs, payment requests and payment reporting. Transparency enhances customer satisfaction and improves loyalties.

### **Compliance**

Our product provides daily online coordination and review of trading regulatory activity to ensure firms are meeting growing requirements, as well as tracks and manages trades and creates an audit trail to reduce firm risk.

## For More Information

Contact: [success@ignitetech.com](mailto:success@ignitetech.com)

Visit: [ignitetech.com](http://ignitetech.com)

Follow: [linkedin.com/company/ignite-technologies](https://www.linkedin.com/company/ignite-technologies)

